calltower

CallTower Sweet Spot.

In the quickly evolving technology culture of today, CallTower stands apart by delivering dynamic, flexible and vetted communication solutions.

CallTower delivers the latest technology for ongoing business success in order to exceed the expectations of our customers and partners. CallTower's superior voice quality, network, international expansion, centralized order and support automation, geographic redundancy, Cloud/IT services and user-friendly options make us the right solution for your clients.

Partner Resource

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You only want the best for your clients.

Your reputation is tied to the companies you partner with, and you only want to partner with the most experienced Unified Communications (UC) and Collaboration Providers.

Why Partner with CallTower?

- **177%** revenue growth since 2014
- Partner dedicated with aggressive bonus and residuals commissions that are the highest in the industry
- Hosted voice industry pioneer with a 99% customer retention rate
- **100%** redundancy in our private cloud
- UC Industry Pioneer (Founded in 2002)
- Customized key integrations built for the customers' environment with flexible Contact Center and CT Cloud Boost (Internet optimization) options
- Only company to deliver native industry leading hosted voice solutions
- Self-Provisioning Proprietary Portal for Administrators and Users

When you partner with CallTower, you connect your customers with one of Microsoft's largest Teams Direct Routing and Native Skype for Business providers, a premier leader in Cisco HCS and Webex Teams and empower them with our proprietary CT Cloud UCaaS and Collaboration solutions.

CallTower is in a unique position in the UC global market.

Since its inception in 2002, CallTower has become a leading provider of cloud-based, enterprise-class Unified Communications as a Service (UCaaS) and Contact Center as a Service (CCaaS) solutions for growing organizations worldwide. CallTower provides, integrates and supports industry-leading, cloud-based, UCaaS and CCaaS solutions, including Cisco® HCS, Cisco® Webex, Native Microsoft® Teams Direct Routing, Microsoft® Office 365, Enterprise Hosted Skype for Business, CT Cloud Voice, CT Cloud Boost, CT Cloud Meeting powered by Zoom and Cloud Contact Center for business customers.

CallTower enhances our clients' strategic and operational capabilities by integrating VoIP service, mobile applications, email hosting, unified messaging, instant messaging, audio, web and video conferencing, collaboration tools, contact center, cloud services and global networks solutions into one reliable platform.

Partnering with CallTower Delivers.

Online Provisioning in CONNECT

UCaaS Solutions: Cisco, Microsoft, CT CLOUDvoice / sip
+
Contact Center Solutions: Five9, CT CLOUDcenter, Clarity Connect
+
Conferencing & Collaboration: CT CLOUDmeeting powered by zoom, Webex Meetings, Office 365
+
Network Optimization: CT CLOUDboost, CT CLOUDanalyze
=
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Experience.

Leverage our years of experience - technical staff to assist you in closing all opportunities.

CALLTOWER CONNECT
A revolutionary proprietary customer portal built from the ground-up for speed and ease of use to provision and provide management tools and analytics for administrators and users. Connect simplifies the setup and management of CallTower Cisco, Native Skype for Business, Microsoft Teams and CT Cloud solutions within from the online portal or mobile application.

CISCO HCS
Cisco Hosted UC Voice CallTower has partnered with Cisco since 2002. As a Premier Cisco Partner, Cisco aligns with CallTower in their commitment to helping organizations and people connect, communicate and collaborate. CallTower operates our Cisco Hosted UC from within our geo-redundant data centers delivering the latest version of Cisco HCS. CallTower provides these enhancements/features to our customers as part of our solution.

CISCO WEBEX TEAMS
Cisco Webex Teams is a business communications app that integrates critical features into a single experience. The app is designed for continuous team collaboration with video meetings, group messaging, file sharing and white boarding. Teams can get the full experience and external guests like partners, customers and experts can be added for collaboration.

CISCO WEBEX MEETINGS
Cisco Webex Video Meetings video conferencing empowers teams with collaboration and a strong feature set, designed for productivity and efficiency. With the ability to share documents, presentations, and applications via integrated audio and video, conducting regular meetings among dispersed staff members becomes simple.

MICROSOFT TEAMS
The Microsoft Teams Phone System powered by CallTower enables customers to bring their current voice services into the Microsoft Cloud through Direct Routing. Direct Routing ensures the ability to leverage CallTower's preferred rates and unlocks the full potential of a Microsoft Teams Phone System.

NATIVE SKYPE FOR BUSINESS
Microsoft has announced that in 2021 they will no longer support Skype for Business Online. This announcement will not impact CallTower's Skype for Business Customers. As one of the largest distributors of hosted Skype for Business voice, CallTower will continue to deliver and support a native Skype for Business solution through 2025 in CallTower's private cloud environment.

OFFICE 365
Transform the way you do business by integrating CallTower voice and conferencing capabilities to your Office 365 license, enabling your business to boost productivity and save valuable money.

CT CLOUD VOICE
CallTower's cost effective CT Cloud Voice delivers rock-solid stability with numerous features. With CT Cloud Voice, network operators can support customers of any size by quickly and reliably delivering feature-rich, high-quality and secure business communications solutions.

CT CLOUD SIP
Great Features and Rock Solid Stability. CT Cloud SIP Trunks provide one concurrent call and includes inbound usage. With features such as 911, directory listing and caller name. Our SIP DID Packages combine the most popular SIP features and provide concurrent calls equal to twice the number of DIDs.

CT CLOUD MEETING POWERED BY ZOOM
CT Cloud Meeting powered by Zoom is a cloud video conferencing and collaboration solution for desktop and mobile. Start or join a meeting with crystal-clear, face-to-face video, high quality screen sharing, and instant messaging.

CT CLOUD BOOST
With fully redundant architecture, CallTower delivers higher quality network performance by optimizing thousands of cloud-based applications, including UCaaS, Salesforce.com and Dynamics. CT Cloud Boost will deliver the quality and experience for real-time application improving overall network performance.

SYNERGY UC
With CallTower's Synergy Solution, you can now seamlessly integrate Cisco technology with Skype for Business. CallTower has developed interoperability between Cisco CallManager, Microsoft's Skype for Business and CT Cloud Voice.

INTERNATIONAL EXPANSION
Do your customers need to connect beyond the US? CallTower has expanded its network to reach more than 75 countries (and growing) with DIDs and 24x7x365 monitoring.

HOSTED CONTACT CENTER
CallTower provides options in fully integrated contact center solutions (supporting voice, email, text, web chat, Facebook, & Twitter), routing, reporting & recording.

- **Five 9** - Get all the benefits of feature-rich, on-premise Contact Center systems with none of the hassle.
- **CT Cloud Contact Center** - Fully-featured, Powerful and Complete End-to-end Cloud Contact Center
- **Clarity Connect** - Native Skype for Business Contact Center

INTEGRATION
CallTower delivers key UCaaS integrations for Cisco and Microsoft, including CRM, contact center, UC Analytics, Internet Optimization, UC Recording + seamless interoperability between Cisco UC and Skype for Business, CT Cloud Voice and much more.

EQUIPMENT
CallTower's hosted voice solutions provides a feature rich solution to fit your business needs along with a wide range of Polycom, Cisco and Yealink integrated devices.

PARTNER PORTAL	ON-BOARDING	COMMISSIONS & PROMOTIONS
Features include customer and partner presentations, equipment and product collateral, training materials including videos, contact information to specific departments within CallTower, up-to-date promotions.	Unrivaled PM team to on board customers with a complete turnkey implementation process.	Aggressive bonus and residuals commissions that are the highest in the industry and several quarterly promotions.
Visit Site		Learn More

If you are looking for a partnership with an organization that has multiple platforms such as Microsoft, Cisco, and CT Cloud Voice for your domestic and international customers - that range in size from 75 to thousands of users - within a single or multi-location environment.

THEN CALLTOWER IS THE PARTNERSHIP FOR YOU.